

# **INTERVIEW QUESTIONS FOR JOHN**

## **1. Tell us a little about you John!**

- Starting at the early age of 15 years old as a professional magician, John James Santangelo has gone on to become one of America's top speakers spreading his infectious spirit and utilizing his ability to entertain while teaching.

## **2. Have YOU ever struggled before?**

- Haven't we all, and some more than others...

## **3. So how would YOU define success?**

- 1. Clarity of Purpose & 2. Getting Out of Your Own Way!

## **4. So what is NLP exactly?**

- Stands for: Neuro Linguistic Programming Neuro - Mind / Body Connection Linguistic - language we communicate internally and with others Programming - strategies (recipes) we use to produce results

## **5. What can NLP be used for?**

- Riding Fears, Phobias, Eliminating Limiting Beliefs & Negative Thinking Improving Business, Leadership, Persuasion & Presentation Skills, Creating Instant Rapport, Deepen Relationships and Build Confidence!

## **6. What are some benefits NLP can offer?**

Gain the edge over weight and fitness  
Motivate yourself and others  
Use your language with greater precision  
Master your subconscious mind  
Clarity on your vision, purpose & values  
Develop massive self-confidence  
Managing difficult people  
Strengthening leadership capabilities  
Breaking habitual negative habits  
Developing deeper & healthier relationships  
Improving your communication & presentation skills  
Improving your coaching skills  
Achieving greater success in negotiation & sales

## **7. Do you have anything for our listeners today?**

- Our free 7-Day NLP mini-course & free Intro MP3 – [www.LANLP.com/Free](http://www.LANLP.com/Free)

## **8. What message can you leave us with today?**

- "Master Your Emotions, Master Your Life!" If you learn to master your emotions, you master your decisions, master your decisions, you shape your destiny!